



Deciding when to sell a business is based on achieving goals, not achieving a particular age.

For nearly 30 years, we've worked with business owners and their trusted advisors to answer important questions, and present [exit strategy seminars](#) so they know when the right time to sell really is: That time is when they (you) are ready.

Some of those questions include:

- How long have you owned your business?
- How much is it worth?
- How much longer do you want to work?
- How much money equals financial independence?
- How will you know when you have enough?

With looming changes to current tax rates along with financial industry changes, now may be the right time to discuss your situation or inform your clients about their options in selling their business.

If you've considered selling, want to begin the exit process or would like information regarding Faelon's ["Exit Strategy"](#) Seminars, call us for a **free and confidential consultation**. **You will discover that we understand selling the business is about achieving your goals, not ours.** Contact [Tom Lyons](#) at 763-231-4200 ext. 1.

Faelon's president is [Thomas W. Lyons](#), author of the book, ["Exit Strategy: Maximizing The Value Of Your Business."](#) Of the book, George Abraham, President of Business Evaluation Systems, said: "I am convinced that without implementing the strategy outlined in *Exit Strategy*, a seller would lose 30% to 40% of the money they deserve from the sale of their business." ([Click here to read the Introduction.](#))

Mr. Lyons is a business owner, advisor, business broker, speaker, guest lecturer, and author.

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What Every Business Owner Needs to Know



Listen to a webinar interview of Tom Lyons, author of Exit Strategy

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